# FINANCIAL CONSULTANT

Are you ready for no more billable hours? Do you hate doing the same accounting over and over?

Are you tired of the corporate grind? Are you ready to use your experience and expertise to help businesses grow and make a difference in the world?

Company: The Cash Flow CFO Industry: Financial Consulting

Level: Experienced Compensation: \$80K - \$105K DOE

Location: Remote

## Overview

You may be the perfect fit to work with The Cash Flow CFO. We're a unique firm that thinks outside the corporate box and are driven by a passion to create growth. We've built something unique. We commit to help our clients meet their goals (and we actually do it!)

## WHO WE ARE

We are innovators, winners, and a passionate, group of financial professionals who love what we do, and our team. Our company was founded by Andrea Jenson, with the mission of helping business owners make smart financial decisions, so they can grow their profit & make a bigger impact with their work.

We all come from leadership roles within finance departments at some of the largest household name companies in the world. We've built a virtual team of CPA's, and CFO's that empower business owners.

We live each day by our core values, and we can't work with someone who doesn't share our values. (It wouldn't be right). Please read this closely to see if you match up:

### WHAT WE BELIEVE

- Results We believe in over-delivering constantly. We map out goals with our clients, and are committed to achieving them. We know sometimes putting the puzzle together won't be easy, **but we're committed to the result!**
- Ownership We don't believe in "that's not my job". We work as a team, and we're committed to handling what we need to handle. We don't believe in spending all day finding cause and effect, we own up to our mistakes, fix them, and move on!
- Flexibility We work with entrepreneurs, whose businesses are ever changing, we're adaptable, moving with the flow of business. Sometimes we'll have a strong agenda built for a meeting, but we're prepared to turn on a dime when the client has needs.
- Optimism We focus on the positives and opportunities. (No Negative Nancys here)!
- Abundance We don't believe in limiting ourselves. You can throw your limiting beliefs out the window here!

# Responsibilities

When we talk about the Financial Consultant role, we're talking about a role that is super unique, and not similar to roles you've had in the past. Realistically, you'll be CFO for a multitude of companies, having to juggle multiple companies on a daily basis, this requires a unique skill-set.

## WHAT YOU'LL DO AS FINANCIAL CONSULTANT

- Delighting Entrepreneurs You'll be working with our clients, day in and day out, to grow their business while keeping their books clean, and managing their costs.
- General Accounting You'll be working as a virtual CFO with multiple businesses, expected to handle the daily tasks that come up.
- Diving Deeper You'll be spending a lot of time understanding what your clients do, and advising them on how to best grow their profits. We coach our clients on their business model, and we dive deeper than a "check writer."
- High Energy Calls You'll be speaking with clients on Zoom & phone calls constantly, you'll present high energy that makes the client say "Dang! I wish you worked in the office with me!"
- Using Accounting Software You'll be utilizing Google Sheets, with Pivot Tables & formulas in order to manage our client accounts.

 Meeting Your Deadlines - You'll be responsible for hitting deadlines. We're serious about coming through for our clients.

# Requirements

# YOU'RE A GREAT CANDIDATE IF YOU

- Are Flexible You can turn on a dime, and work on something new. You're not scared by multi-tasking.
- Move Fast You're not afraid to take the lead, and move quickly. You get things done, but you ensure that you are careful in doing so.
- Love Opportunity You're ready to use your critical thinking skills to help companies become more profitable.
- Are Self Motivated We work remotely, we skip office social hours, and focus on our work so we can spend more time with our families!
- Are Personable You're able to speak to anyone at any time and bring a smile to their face. You don't take things personally, you stay focused on facts & solutions.
- Want To Have An Impact You want to have a large impact on entrepreneurs lives. You're motivated by helping business owners love their numbers.
- Have the Required Experience 4 year degree in business, finance, accounting or a 4
  year degree in finance, accounting or relevant business degree. 5 years in a
  leadership role.
- Possess Impeccable Communication Skills You're a go-getter who is able to have strong conversations with our clients.
- Have A Home Office Ready You've got a setup including a private office, with modern equipment, and a high-speed internet connection.

# WHAT WE'RE EXPECTING:

We're transparent about our expectations with our new hires. We've got a couple of expectations set out for the first 90 days of this role.

- 1. QuickBooks Online ProAdvisor certification achieved within 30 days.
- 2. Managing your own accounts within 90 days (without assistance).

### WHAT YOU WILL LOVE ABOUT WORKING HERE:

Look, we skip all of the nonsense, and we work hard together. We're passionate about what we do, and we're passionate about rewarding our team. We've developed a compensation plan that is unmatched in the industry.

# The "Perks":

- Working From Home (No Commute!)
- Paid Sick Leave
- Paid Vacation
- Option to enroll in Health Insurance Plan
- \$80K-\$105K DOE, with advancement opportunities

We're building a great virtual place to work, and we're looking for the right high energy candidates to join us. If you feel that you'd be a strong fit, please reach out, and we'll get the process started!

The Cash Flow CFO provides equal employment opportunities to all employees and applicants for employment and prohibits discrimination and harassment of any type without regard to race, color, religion, age, sex, national origin, disability status, genetics, protected veteran status, sexual orientation, gender identity or expression, or any other characteristic protected by federal, state or local laws.

Offers for this position are contingent upon the completion of a satisfactory background check.